

The "We Already Tried That, It Didn't Work" Worksheet

It's not uncommon to hit resistance when trying to fix a problem, leverage an opportunity, overcome a challenge, or deliver better results - especially if previous efforts failed. Don't give up before you start. A few tweaks of a past approach may yield better results.

Describe the situation (e.g., problem, opportunity, challenge, results)

What have you tried in the past?

What has changed internally or externally?

How might you revise your past approach?

How might you try this revised approach?